



Lake County Partners President / CEO

Lake County Partners (LCP), a 501(c)3 economic development corporation located in Libertyville, Illinois, is seeking economic development professionals as candidates for its President/CEO. LCP works to maintain economic vitality and quality of life in Lake County, Illinois by creating and retaining quality jobs, stimulating capital investment, pursuing economic diversity and improving the County's business climate. LCP facilitates public/private collaboration to improve the business climate in Lake County.

LCP is financially sound, has a stable membership of 110 businesses or governmental agencies, operates on a \$1,000,000 budget and has 5 full-time employees. Additional information is available at www.lakecountypartners.com.

Lake County, IL is located in the northeastern corner of the state of Illinois, halfway between Milwaukee and Chicago. The County's growing population is approximately 703,000. Lake County was named to Forbes Magazine's list of *Top Places for Businesses and Careers 2008*.

LCP's President/CEO reports to a Board of Governors on a quarterly basis and an Executive Operating Committee on a monthly basis. The President/CEO manages economic development projects by attracting new businesses to Lake County, creating business retention/expansion programs, and forming partnerships with local businesses and governmental agencies. The President/CEO is also responsible for LCP's fund raising activities.

A bachelor's degree in business, marketing, planning, economic development or related field and 5-10 years of increasingly responsible economic development leadership experience are required; an advanced degree in business, public administration or related field is a plus but not required.

Candidates must possess excellent interpersonal, communication, and marketing skills and have a record of success in leading and collaborating on economic development efforts. An ability to negotiate and close deals and to work with elected and appointed boards as well as state and regional development agencies is required. To be successful, the next President/CEO must be an assertive leader who can earn respect and trust from divergent constituencies.

Starting salary range is \$150,000 +/-, DOQ. Excellent benefits package. Please submit resume, cover letter, and contact information for five professional references by **December 16th** to www.VoorheesAssociates.com/current-positions to the attention of Heidi Voorhees, President, Voorhees Associates. For questions regarding this position email HVoorhees@VAresume.com. Tel: 847-580-4246.